

PC4260 Source Selection Fall 2013

| Lesson | Topics | Reading | Discussion Forum Due Dates | Due Dates |
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| | Orientation | Orientation | Note: There are two due dates for each discussion: the first due date is the deadline by which your first posting must appear. The second due date is the deadline by which you must reply to two other student's posts. Introduction Discussion post due Sept 7 Reply to 2 other Student posts by Sep 10 | Orientation assignment due 9/10 by 11:00 pm |
| 1 | The Legislative History of Source Selection | Chapter 1 | September 11 September 13 | |
| 2 | Acquisition Planning | Chapter 2 FAR 7.105 FAR 15.302 FAR 15.303 | September 18 September 20 | |
| 3 | Evaluation Criteria | Chapter 3 FAR 15.304 | September 25 September 27 | |
| 4 | Scoring Plan Options The Rest of the RFP | Chapter 4 Chapter 5 FAR 15.203 FAR 15.204 FAR 15.205 FAR 15.209 | October 2 October 4 | |
| 5 | The Pre-Proposal Conference Proposal Preparation | Chapter 6 FAR 15.201 Chapter 7 Appendix II Northrop Grumman press release EADS press release | October 9 October 11 | Assignment 1 due On or before Oct 12 11:00 pm |
| 6 | Mid Term | | Available October 13 Due October 20 | Due on or before October 20 by 11:00 pm EST |

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| 7 | Preparing for Proposal Evaluation | Chapter 8 FAR 15.208 | October 23 October 25 | |
| 8 | Evaluating Proposals | Chapter 9 FAR 15.3 FAR 15.4 | October 30 November 1 | |
| 9 | Award Without Discussions Establishing the Competitive Range | Chapter 10 Chapter 11 FAR 15.306 FAR 15.307 FAR 15.308 | November 6 November 8 | |
| 10 | Negotiations and Proposal Revisions | Chapter 12 | November 13 November 15 | |
| 11 | Making the Tradeoff Decision Debriefings | Chapter 13 Chapter 14 FAR 15.308 FAR 15.505 FAR 15.506 | November 20 November 22 | Optional extra credit essay due on or before Nov 30 by 11:00 pm EST |
| 12 | Protest | Chapter 15 FAR 33.1 | December 4 December 6 | Assignment 2 due on or before Dec 7 by 11:00 pm EST |
| 13 | Final Exam | | Available December 8 | Due on or before December 11 at 11:00 pm EST |

Please note that this schedule gives you the week of the Thanksgiving off so you can spend time with family, catch up on reading assignments, or complete the extra credit essay.